# ACCENTURE PLC RETURN METRICS TREND (in millions of U.S. dollars) (Unaudited)

### **Twelve Months Ended**

	5/31/11	8/31/11	11/30/11	2/29/12	5/31/12	8/31/12	11/30/12	2/28/13
Return on Invested Capital	62%	66%	70%	61%	65%	62%	62%	62%
Return on Equity	62%	67%	70%	62%	65%	63%	62%	62%
Return on Assets	18%	18%	19%	19%	19%	17%	18%	21%

#### ACCENTURE PLC

### RECONCILIATION OF RETURN ON INVESTED CAPITAL (ROIC) For the Twelve Months Ended February 28, 2013

(in millions of U.S. dollars) (Unaudited)

#### Purpose

1/ May not total due to rounding

ROIC represents Return on Invested Capital and is equal to the tax adjusted operating income divided by total average capital, as outlined below. Accenture believes reporting ROIC provides investors with greater visibility of how effectively Accenture uses the capital invested in its operations. ROIC is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended 2/28/13	Comments
Net Income Attributable to Accenture plc	\$3,068	
Noncontrolling interests	284	
Provision related to income taxes  Non-operating (income) expense	888 (26)	This represents the sum of the following line items on the Consolidated Income Statements: (Loss)/Gain on
Tron operating (moonte) expense		investments, net, Interest income, Interest expense, and Other income/expense, net.
Operating Income	\$4,214	
Annual Effective Tax Rate	20.0%	The tax rate represents an average of FY12 full year tax rate of 27.6% and FY13 YTD tax rate of 12.3%.
Tax Adjusted Operating Income	\$3,372	
Divided by Average Capital:		
Capital at February 28, 2013		
Noncontrolling interests	488	
Total Accenture plc shareholders' equity Short-term bank borrowings, Long-term debt	5,452 0	
Chort term bank betrewings, Long term debt	\$5,940	
Capital at February 29, 2012		
Noncontrolling interests	525	
Total Accenture plc shareholders' equity	4,469	
Short-term bank borrowings, Long-term debt	6 <b>\$4,999</b>	
Average Capital	\$5,469	
Return on Invested Capital	62%	

## ACCENTURE PLC RECONCILIATION OF RETURN ON EQUITY (ROE) For the Twelve Months Ended February 28, 2013 (in millions of U.S. dollars) (Unaudited)

#### Purpose

ROE represents Return on Equity and is equal to the tax adjusted income before income taxes divided by average equity plus noncontrolling interests, as outlined below. Accenture believes reporting Return on Equity provides investors with a measure of the level of earnings generated in relation to total shareholders' equity plus noncontrolling interests. ROE is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ende	ed 1/
Net Income Attributable to Accenture plc	\$3,068	
Noncontrolling interests Provision related to income taxes	284 888	
Income Before Income Taxes	\$4,240	
Annual Effective Tax Rate	20.0%	
Tax Adjusted Income Before Income Taxes	\$3,393	
Divided by Assess Fruits and Newscatte Windows to		
Divided by Average Equity and Noncontrolling Interests:		
Noncontrolling interests at February 28, 2013 Total Accenture plc shareholders' equity at February 28, 2013	488 5,452	
Total Accordance pic charconolactic equity at 1 obtactly 20, 2010	\$5,940	
Noncontrolling interests at February 29, 2012	525	
Total Accenture plc shareholders' equity at February 29, 2012	4,469 <b>\$4,993</b>	
Average Facility and Newscartcelling Interests		
Average Equity and Noncontrolling Interests	\$5,467	
Return on Equity	62%	

<sup>1/</sup> May not total due to rounding

## ACCENTURE PLC RECONCILIATION OF RETURN ON ASSETS (ROA) For the Twelve Months Ended February 28, 2013 (in millions of U.S. dollars) (Unaudited)

### Purpose

ROA represents Return on Assets and is equal to the tax adjusted income before income taxes divided by average assets, as outlined below. Accenture believes reporting Return on Assets provides investors with a measure of the level of earnings generated in relation to total assets. ROA is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as an alternative to net income as an indicator of company performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

	Twelve Months Ended 2/28/13	
Net Income Attributable to Accenture plc	\$3,068	
Noncontrolling interests Provision related to income taxes	284 888	
Income Before Income Taxes	\$4,240	
Annual Effective Tax Rate	20.0%	The tax rate represents an average of FY12 full year tax rate of 27.6% and FY13 YTD tax rate of 12.3%.
Tax Adjusted Income Before Income Taxes	\$3,393	
Divided by Average Assets:		
Total Assets at February 28, 2013 Total Assets at February 29, 2012 Average Assets	16,359 15,808 <b>\$16,083</b>	
Return on Assets	21%	

1/ May not total due to rounding

### ACCENTURE PLC HEADCOUNT

Headcount represents the total number of Accenture employees at the quarter ended dates below.

### As of:

	5/31/11	8/31/11	11/30/11	2/29/12	5/31/12	8/31/12	11/30/12	2/28/13
Billable	208,563	220,837	229,102	230,615	233,455	240,957	243,097	245,067
Enterprise	14,742	15,038	15,353	15,561	15,764	15,981	15,879	16,067
Total Accenture Employees	223,305	235,875	244,455	246,176	249,219	256,938	258,976	261,134
Memo: Accenture's Global Delivery Network	129,657	140,609	145,615	151,146	154,279	162,292	166,594	169,936

## ACCENTURE PLC SHARES OUTSTANDING AND MARKET CAPITALIZATION As of February 28, 2013

(shares in millions and market capitalization in millions of U.S. dollars)

	As of February 28, 2013	Comments
Accenture plc Class A shares Accenture plc Class A treasury shares Accenture SCA Class I shares	766.0 (116.3) 41.6	From Accenture plc statement of shareholders' equity. From Accenture plc statement of shareholders' equity. From Accenture SCA statement of shareholders' equity.
Accenture SCA Class I shares Accenture Canada Holdings, Inc. shares Total Shares Outstanding at 2/28/2013	1.6 692.9	Of these shares, approximately 8% are Founder shares issued in connection with Accenture's incorporation that are still held by active and former senior executives of Accenture. Accenture refers to the remaining 92% as our public float.
Share price - as of February 28, 2013 close	\$74.36	
Market Capitalization at 2/28/2013	\$51,524.0	

### Accenture Net Revenue Summary \$s millions

		% of		% of		% of		% of		% of		% of		% of	
Operating Group	Q1	Total	Q2	Total	Q3	Total	Q4	Total	Full Year	Total	Q1	Total	Q2	Total	
Comm., Media & Tech	\$1,535	22%	\$1,481	22%	\$1,505	21%	\$1,385	20%	\$5,907	21%	\$1,459	20%	\$1,411	20%	
Financial Services	1,484	21%	1,377	20%	1,502	21%	1,480	22%	5,843	21%	1,563	22%	1,509	21%	
Health & Public Service	1,054	15%	1,056	16%	1,088	15%	1,057	15%	4,256	15%	1,175	16%	1,193	17%	
Products	1,670	23%	1,585	23%	1,702	24%	1,607	24%	6,563	24%	1,699	24%	1,681	24%	
Resources	1,327	19%	1,293	19%	1,352	19%	1,303	19%	5,275	19%	1,321	18%	1,252	18%	
Other	5	n/m	6	n/m	5	n/m	4	n/m	19	n/m	4	n/m	12	n/m	
Total <sup>(1)</sup>	\$7,074	100%	\$6,797	100%	\$7,155	100%	\$6,836	100%	\$27,862	100%	\$7,220	100%	\$7,058	100%	
	FY2012									FY2013					
		% of		% of		% of		% of		% of		% of		% of	
Geographic Region	Q1	Total	Q2	Total	Q3	Total	Q4	Total	Full Year	Total	Q1	Total	Q2	Total	
Americas	\$3,075	43%	\$3,028	45%	\$3,227	45%	\$3,193	47%	\$12,523	45%	\$3,333	46%	\$3,280	46%	
EMEA	3,009	43%	2,798	41%	2,907	41%	2,583	38%	11,296	41%	2,825	39%	2,800	40%	
Asia Pacific	991	14%	971	14%	1,021	14%	1,060	15%	4,043	14%	1,062	15%	978	14%	
Total (1)	\$7,074	100%	\$6,797	100%	\$7,155	100%	\$6,836	100%	\$27,862	100%	\$7,220	100%	\$7,058	100%	
	FY2012										FY2013				
		% of		% of		% of		% of		% of		% of		% of	
Type of Work	Q1	Total	Q2	Total	Q3	Total	Q4	Total	Full Year	Total	Q1	Total	Q2	Total	
Consulting	\$4,083	58%	\$3,775	56%	\$3,965	55%	\$3,738	55%	\$15,562	56%	\$3,961	55%	\$3,753	53%	
Outsourcing	2,991	42%	3,022	44%	3,189	45%	3,098	45%	12,300	44%	3,259	45%	3,305	47%	
Total (1)	\$7,074	100%	\$6,797	100%	\$7,155	100%	\$6,836	100%	\$27,862	100%	\$7,220	100%	\$7,058	100%	

FY2013

FY2012

### Note:

(1) May not total due to rounding.

Accenture
New Bookings Summary
\$s billions

	FY2012												FY2013				
		% of		% of		% of		% of		% of		% of		% of			
Type of Work	Q1	Total	Q2	Total	Q3	Total	Q4	Total	Full Year	Total	Q1	Total	Q2	Total			
Consulting	\$4.24	54%	\$4.05	51%	\$4.05	56%	\$4.27	46%	\$16.61	52%	\$4.17	56%	\$4.40	48%			
Outsourcing	3.55	46%	3.89	49%	3.24	44%	4.94	54%	15.62	48%	3.30	44%	4.72	52%			
Total	\$7.79	100%	\$7.94	100%	\$7.29	100%	\$9.21	100%	\$32.23	100%	\$7.47	100%	\$9.12	100%			